

# Quarterly Economic Summary

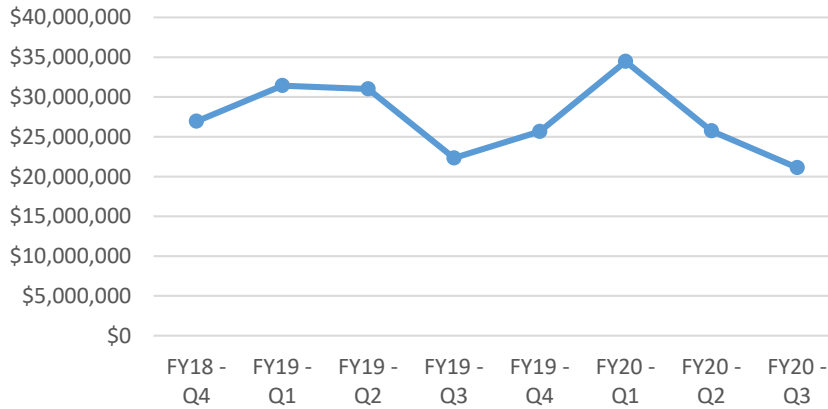
## Union County

Released: May 2020



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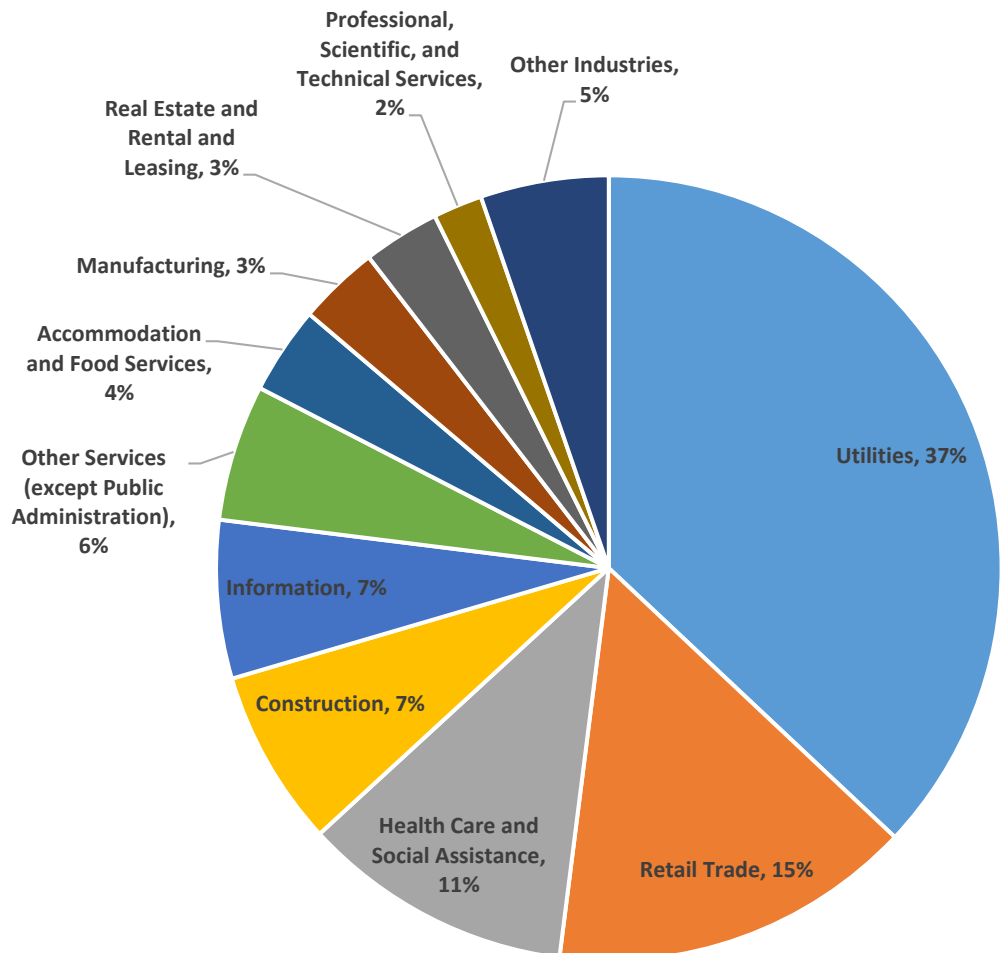
Chart 1. Matched Taxable Gross Receipts Per Quarter



Due to the necessity of the statewide business closure, which went into effect on March 24<sup>th</sup>, and the health and economic effects COVID-19 had since early March, matched taxable gross receipts and revenue collections may have declined in the third quarter of FY20. Most of the gross receipts tax decline is due to COVID-19 and the loss in business revenue, but potential delays in taxpayer reporting may add to the level of decline seen in the quarter. It is anticipated that the next quarter will have greater declines.

Union County's matched taxable gross receipts (MTGR) decreased for the second consecutive quarter in FY20, with Q3 now the lowest MTGR recorded over the last eight quarters, as seen in Chart 1. Union County's MTGR tends to hit a seasonal low in the third quarter of the fiscal year, however, Q3 FY20 is particularly low compared to previous years due to COVID-19. The accommodation and food services industry and the

Chart 2. FY20 - Q3 Industry Size by Matched Taxable Gross Receipts



**Matched Taxable Gross Receipts (MTGR)** is the best tax data available to show underlying economic activity. It matches a tax payment with reported receipts for each taxpayer, by industry.

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**Table 1. Matched Taxable Gross Receipts by Industry**

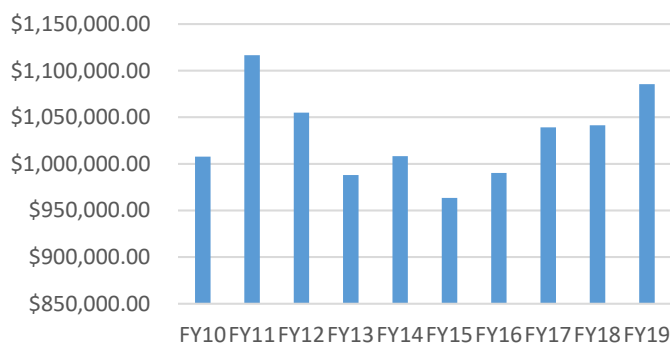
Industries	FY19 - Q3	FY20 - Q3	Growth	Year over year Change
Accommodation and Food Services	\$ 1,347,061	\$ 762,718	\$ (584,342)	-43%
Administrative/Support & Waste Management/Remediation	\$ 2,905,002	\$ 313,616	\$ (2,591,385)	-89%
Agriculture, Forestry, Fishing, and Hunting	\$ 129,887	\$ 116,190	\$ (13,697)	-11%
Arts, Entertainment, and Recreation	\$ 15,091	\$ 110,827	\$ 95,736	634%
Construction	\$ 1,633,482	\$ 1,538,352	\$ (95,130)	-6%
Educational Services	\$ -	\$ 382	\$ 382	N/A
Finance and Insurance	\$ 211,097	\$ 159,994	\$ (51,104)	-24%
Health Care and Social Assistance	\$ 1,525,640	\$ 2,356,569	\$ 830,929	54%
Information	\$ 1,347,264	\$ 1,374,927	\$ 27,663	2%
Manufacturing	\$ 31,624	\$ 705,147	\$ 673,523	2130%
Mining, Quarrying, and Oil and Gas Extraction	\$ -	\$ -	\$ -	N/A
Other Services (except Public Administration)	\$ 1,087,000	\$ 1,184,295	\$ 97,295	9%
Professional, Scientific, and Technical Services	\$ 384,309	\$ 427,654	\$ 43,345	11%
Public Administration	\$ -	\$ -	\$ -	N/A
Real Estate and Rental and Leasing	\$ 111,821	\$ 666,685	\$ 554,863	496%
Retail Trade	\$ 3,302,840	\$ 3,165,601	\$ (137,239)	-4%
Transportation and Warehousing	\$ 140,092	\$ 116,246	\$ (23,845)	-17%
Unclassified Establishments	\$ 26,389	\$ 211,250	\$ 184,860	701%
Utilities	\$ 8,055,770	\$ 7,812,588	\$ (243,182)	-3%
Wholesale Trade	\$ 78,829	\$ 85,866	\$ 7,037	9%
<b>All Industries</b>	<b>\$ 22,333,198</b>	<b>\$ 21,108,907</b>	<b>\$ (1,224,291)</b>	<b>-5%</b>

administrative/support & waste management/remediation industry, in Q3 FY20, saw notable year over year declines of 43% and 89% respectively. These two industries are generally predictable for the county with these declines being out of character. Gross receipts tax (GRT) revenue collections decreased in Q3 FY20 from the previous quarter, similar to MTGR, and is the lowest collections have been across the eight quarter period, as seen in Chart 4.

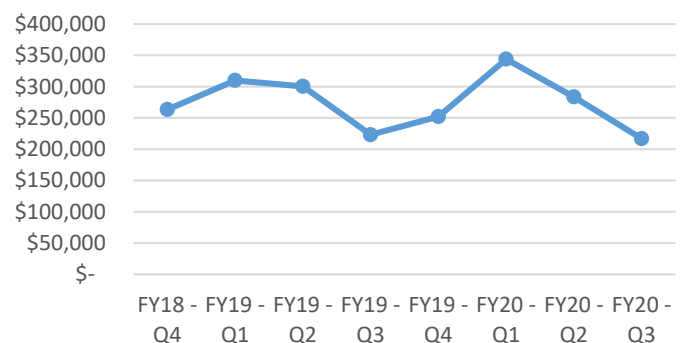


HB6, passed in 2019, made widespread tax changes within New Mexico. One notable change is the conversion to destination-based sourcing that will begin after a two-year delay. During this delay, local governments will receive a distribution that is a portion of \$2M each month. The portion distributed will be based on what the population of each county is to the total population of all counties, as per the most recent decennial census.

**Chart 3. Annual Total GRT Revenue Collections**



**Chart 4. Quarterly GRT Revenue Collections**



# Quarterly Economic Summary

## Union County



Chart 5. Quarterly Average Total Employment & Weekly Wage

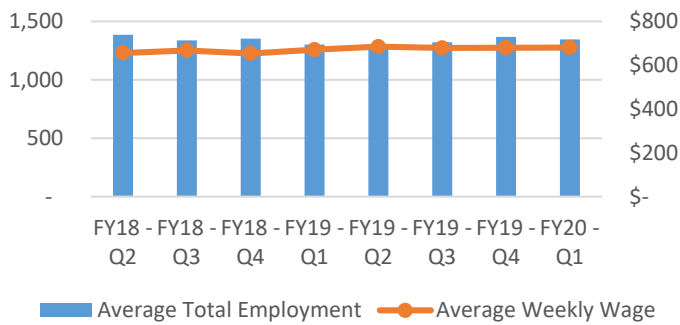
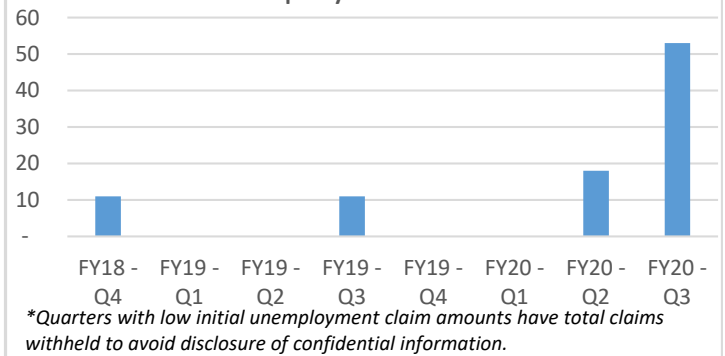


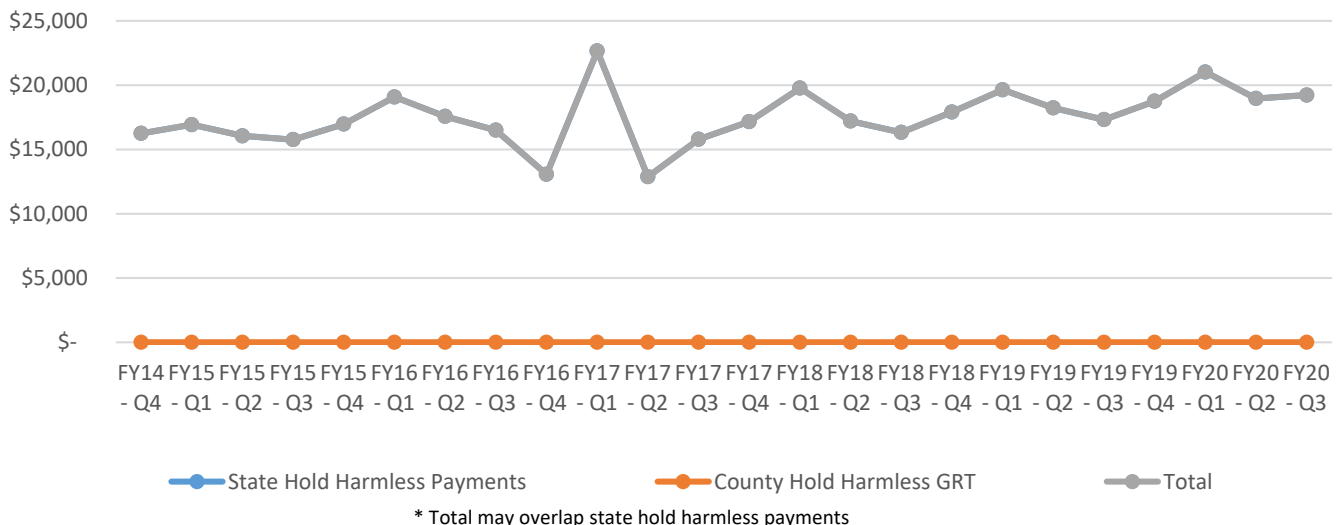
Chart 6. Quarterly Initial Unemployment Claims



The state makes “hold harmless” payments to local governments equal to the tax revenue that would have been generated if the state had not enacted deductions for food and healthcare practitioner services. These payments will be gradually phased out by 2029, but local governments were able to enact up to three 1/8% GRT increments to offset this loss. These GRT increments were repealed and consolidated in 2019 with a number of other restricted local options under the unrestricted countywide local option with an increased rate cap.

A significant unexplained increase in **Initial Unemployment Claims** can be an early indicator of an incoming economic downturn. Explained increases commonly include seasonal job fluctuations, government shutdowns resulting in mass employee furloughs and the closing of a major regional facility. The major uptick in the initial unemployment claims is directly tied to the COVID-19 outbreak and the subsequent closure of “non-essential” businesses. These businesses tend to be a major component of the workforce. As the stay at home order stays in effect, it is likely that the initial unemployment claims will continue to increase as the economy shifts to handle the unprecedented changes.

Chart 7. County Hold Harmless Revenue



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR AND STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS