

# New Mexico Economic Development

## New Mexico Small Business Innovation Research

### Matching Grant--Pilot, September 2017

The purpose of the New Mexico SBIR Matching Grant is to accelerate the commercialization of New Mexican innovation and technologies developed with SBIR awards. Prior to applying please read the SBIR Matching Grant Solicitation thoroughly.

#### Company Background:

1. Company name  
(including extensions such  
as Inc.)

2. Employer  
Identification Number  
(EIN)

3. New Mexico CRS  
number

4. Identify any name changes the firm has gone through within the past seven years.

5. Company street address

6. Company web address

7. Name of company contact

8. Contact E-mail

9. Contact phone  
number

10. Date company was  
established (mm/dd/year)

11. North American Industry Classification System  
(NAICS) Code. Assistance can be found [here](#)

12. Select the company's main research and technology area. If other (e.g. Materials) please specify below.

13. Technology sub-sector, if any. (e.g. Bioscience: Medical Devices)

14. Is the technology being developed licensed from any of the following institutions?

15. Number of full time employees

16. Does the company currently export any products?

Yes

No

17. New Mexico State Senator. A complete list can be found [here](#)

18. New Mexico State Representative. A complete list can be found [here](#)

19. Have you accessed any of the following New Mexico development resources? (Select all that apply. If other please specify.)

ABQid's Accelerator Program

Angel Investment Tax Credit

Any of the Arrowhead Center's Accelerator Sprint Programs

A Business Incubator in NM

A Co-Working Space in NM

Job Training Incentive Program (JTIP)

Local Economic Development Act (LEDA)

New Mexico Catalyst Funding

New Mexico Federal and State Technology Program (NM FAST)

New Mexico Economic Development Department's Innovation Voucher

New Mexico Manufacturing Extension Partnership

New Mexico Small Business Assistance Program

OEA Grant Activities

Regional Representative

The Venture Acceleration Fund

Other

20. If you have used a Business Incubator or a Co-Working Space, which one?

### Company Eligibility:

21. Will at least fifty-one percent (51%) of the activities related to the federal award and thirty percent (30%) the state match be performed in New Mexico?

Yes

No

22. Is the company headquartered in and have more than fifty-one percent (51%) of its payroll in New Mexico?

Yes

No

- |   |     |
|---|-----|
| 23. Is the company party to any claim or lawsuit?                                       | Yes |
|   | No  |
| 24. Does the company have any overdue tax debt?   | Yes |
|   | No  |
| 25. Has the company received more than five (5) SBIR awards in the past three (3) years | Yes |
|   | No  |

**SBIR Information :**

26. Provide a copy of the federal letter of award
27. As a separate document provide a copy of the complete federal grant application
28. SBIR phase
29. Solicitation number
30. Federal award amount
31. Federal agency making the award

32. Provide the abstract from the federal SBIR award

**Match Request:**

33. Amount requested from NM's SBIR Match Program. Phase I Awardees are eligible for a match of 1/2 of the SBIR award up to \$50,000. Phase II Awardees may apply for up to \$100,000.

34. Has company secured additional funding--over and above the federal SBIR? Other sources of funding include but are not limited to grants, sales, contracts, and investment. If so what is the amount and the source of the funds?

35. Description of the Technology: In 500 words or less and using layman's terms describe the technology being developed with the aid of the federal SBIR Award.

36. Product or service that the company will offer post commercialization of this SBIR funded technology.

37. What is the market and market size for this product or service?

38. What is the main market sector? (Select one)

39. What is the company's business model? (In 2000 words or less describe how the company will make money.)

40. Describe how the company will use NM's matching funds to bring the SBIR supported technology closer to market. (In 2500 words or less describe what the company will do with this money.)

40. As a separate document attach a work plan that provides clear steps towards commercialization. This plan must include 1) clear milestones; 2) a timeline; and 3) the outcomes of these milestones (ie. the deliverables). Tell the review committee what you will accomplish, when you will accomplish it, and how they will know it has been accomplished. This plan should be explicit as to how completion of the proposed milestones will lead to the commercialization of the technology and market entry. This work plan cannot exceed four (4) pages.

41. What are the projected benefits to New Mexico provided by this company and the commercialization of this technology? (In 1000 words or less describe the benefits of the technology and company to New Mexico. Examples of benefits include but are not limited to jobs and GRT.)

**APPLICATIONS ARE DUE THE 30th of SEPTEMBER 2017 by 5pm MST.**

Please submit completed applications and all supporting documentation to: [Julial.wise@state.nm.us](mailto:Julial.wise@state.nm.us)

If you have questions or need assistance please contact Julia Wise, Manager of the Office of Science and Technology, NMEDD. [Julial.wise@state.nm.us](mailto:Julial.wise@state.nm.us) or 505-827-0222